



# Knowledge Seekers UK

## Maritime Shipping Law & Sea Freight Contracts



05<sup>th</sup> - 09<sup>th</sup> February 2024

London

This program has been specially customized to meet the identified personal training needs of participants from and to help them contribute to their organizational goals

[www.kseekers.co.uk](http://www.kseekers.co.uk)



## Course Overview

The importance of maritime law and shipping contracts is essential for those who work in the legal field of oil & gas sector. The knowledge and the contractual and international regulatory framework which underpins the shipping industry is paramount in dealing with issues that may arise on a daily basis in the shipping and maritime industry, specially in the oil & gas sector. This course will provide participants with a detailed understanding of the various aspects of maritime law, charter parties, carriage of goods by sea and international law relating to the Law of the Sea. Also covered will be the issues that relate to Lay-time and Demurrage and to minimize demurrage claims. The course will provide you with the essential skill sets to manoeuvre your way around the areas of the maritime claims and rights of the respective parties involved in the shipping law. more focus will be on the bow areas:

- Essential elements which are the basis of Maritime Law
- Important elements of Charter Parties like Time and Voyage Charter Parties
- The legal basis for Bills of Lading & Contract for the Carriage of Goods and Sale of Goods
- The importance of Maritime Insurance in the Shipping Industry and how best to use it
- Resolving of Maritime Disputes and the relevant mechanisms available to parties

**Course Aims and Objectives:** By the end of the course, delegates will be able to:

- Gain understanding of the fundamental basis of Maritime Law
- Gain full knowledge of the main Shipping Contracts, Treaties and International Convention affecting the Maritime Industry
- Know the full responsibilities and rights of the various parties involved in the shipping law
- Learn to better manage the risks and liabilities involved in maritime transactions
- Know the best use of alternative dispute resolution processes to resolve claims disputes to save costs and time

## Training Methodology

This dynamic training course is highly-interactive & encourages delegate participation through a combination of lectures, group discussion, practical exercise, case studies, and breakout session designed to reinforce new skills. The comprehensive course manual has been designed to be practical, easy to use and facilitate learning. In order to help with establishing individual and business concerns, delegates will be asked to fill pre-course questionnaire.

## Who Should Attend?

The course is highly recommended virtually to all executives who work as leader or as part of a team and wants to benefit from the course, including:

- Lawyers & Solicitors
- CEO, COO, CFO
- Superintendents & shipping engineers
- Team leaders & head of Legal department
- Maritime and logistics executives
- Fleet & Shipping Managers
- Commercial & Technical managers
- Business Development Managers
- Financial officers

## COURSE OUTLINES:

### Introduction to Maritime Law

- Maritime law and the legal framework
- International law and Conventions relating to the Law of the Sea
- IMO maritime conventions
- The United Nations Convention on Contracts for the International Sale of Goods (CISG) (Vienna, 1980)  
Contract law:



- The basics contract law (English law) elements of a legally binding contract
- Ship building and repair contracts
- Ship sale and purchase contracts
- The Flag State -Ownership and Registration of Vessels
- Security, arrest and freezing orders

### **BASIC ELEMENTS OF CARRIAGE OF GOODS BY SEA, BILLS OF LADING & CHARTER PARTIES**

- The legal basis of the law governing carriage of goods by sea
- Different Types of Charterparties - including their function, key legal features, ramifications, the operation of contractual freedom
- The legal aspects of Bills of lading, including their function and ramifications
- Existing Conventions & Rules on carriage of goods by sea including the Hague Rules, Hague-Visby Rules and Hamburg and Rotterdam Rules
- Review of Standardised contracts including BIMCO standard contracts
- Vetting Voyage charters, time charters, bareboat charters

### **Marine Insurance and International Contracts of Sale**

- Key principles relating to Marine insurance law and practice
- Basic types of marine insurance (e.g. voyage, time, cargo, hull, etc.) and related standard contracts
- Marine insurance law as it relates to the interests of the parties involved
- The position of the buyer and the seller in international trade, including risks in the passing of property in goods, the involvement of banks and the documentation (e.g. letters of credit)
- Marine insurance - principle of utmost good faith
- Insurable interest & Proximate cause
- Subrogation, Contract of indemnity & Warranties
- Types of marine insurance policies and related concepts
- Cargo clauses and other related concepts

### **Voyage Charter Party: Lay-time & Claims for Demurrage & Despatch**

- Types of Lay-time
- Starting lay-time & Notice of Readiness (NOR)
- Lay-time Calculation
- Suspending Lay-time and Stopping Lay-time
- Cancellation of charter party and Lay-can
- Demurrage and Despatch
- Damages for Detention

**Prizes will be awarded to the best participants at the end of course**

### **Enforcement of Maritime Claims**

- Vessel arrest, including applicable international instruments and sister ship arrest
- The use and purpose of freezing orders (Mareva injunction)
- The exercise of jurisdiction
- Maritime claims and vessel arrest
- Understanding how ship arrest works including Sister ship arrest

### **Dispute Resolution, Arbitration and Alternative Dispute Resolution (ADR) Techniques**

- Commercial Mediation
- Enforcement of ADR techniques



**Corporate/Site Visit**

Corporate & site visit to one of London' law firms or might be arranged to enable participants exchange experience with UK professionals with regards to legal issues within maritime shipping law. Also, it would be great chance for professional networking and building up connections in UK. The visits are subjects to availability based on participants' number and their wish to make use of this opportunity

<b>Course Title</b>	<b>"Maritime Shipping Law &amp; Sea Freight Contracts"</b>
<b>Pre- Schedule:</b>	05-09 February 2024
<b>Timings:</b>	09:00 AM - 03:30 PM
<b>Fees per participant</b>	<b>£ 3,900 GBP</b>
<b>Training Team</b>	1 professional trainer + 1 facilitator
<b>Venue:</b>	London - United Kingdom Thistle Marble Arch Hotel
<b>Course fees Include:</b>	<ul style="list-style-type: none"> <li>■ Completion Certificate upon successful attendance &amp; participation</li> <li>■ Documentation &amp; handout copies</li> <li>■ Refreshments &amp; coffee breaks</li> <li>■ Airport pick ups from and to London upon arrival and leaving home</li> <li>■ USB memory and full training bag</li> <li>■ Discounted accommodation with our cooperate rate @ Thistle Marble Arch Hotel</li> <li>■ Assessment and follow up after course</li> <li>■ Action plan to help participants on personal career level</li> <li>■ Arranging corporate visit with transportation</li> </ul>

**Key Features of Knowledge Seekers UK includes:**

- Personalized Learning Exercises — before delivering the training, we shall contact participants to conduct phone interviews. Participants will fill in customization form to help identify personal & organizational training needs.
- Gaining a holistic understanding of your corporate challenges will enable us to assess your strengths and weaknesses, identify issues that require attention and help you develop a personalized action plan.
- We do our best to make you ready to implement a plan that improves your department approach and increase your performance effectiveness.
- Private one-to-one consultancy sessions: In order to make sure attendees benefit from the course, private 30 minute sessions will be available to pre-book with the trainers to discuss personal concerns or issues

**For direct contact**

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